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# RETAILWORKSHOP

*Retail Property Professionals*

**You get one shot at setting up your new leasing arrangement for the full term of the lease and any subsequent leases.**

Lease negotiations are a great deal more than discussions about rent and annual increases. Some of the important issues to be taken into account are:

- Legislation
- Lease documentation
- Term
- Legal fees
- Fitout obligations
- Restrictive clauses
- Rental guarantees

Experienced in representing retailers all over Australia we maintain complete confidentiality throughout. We offer assistance in all matters that may arise in retail lease negotiations:

- Leases on new sites
- Exercise of options
- Lease renewals
- Design approvals
- Store relocations
- Dispute resolution
- Store closures

Engage an experienced property executive dedicated to protecting your property tenure while minimising your costs, potentially saving you thousands over the term of your lease. We will work with you to obtain the best result for your business in the circumstances you face.

Member only property lease management service available.

Contact us for an obligation free quote on your personalised service.

**CONTACT MICHAEL COOPER**  
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EMAIL: [mcooper@retailworkshop.com.au](mailto:mcooper@retailworkshop.com.au)

*"Initially I planned to represent myself, however I'm glad I didn't as there were issues addressed by Michael that I hadn't thought of. The final negotiated position has resulted in a positive impact to our bottom line over the term of the lease and beyond."*

**George Spyropoulos:**  
**Alliance Pharmacy Pascoe Vale**

**ENQUIRE ABOUT OUR  
LEASE MANAGEMENT SERVICE**



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**MEMBER OFFER**